

## Message Text

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INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

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COM/SAD/JEMURRIN

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P 311729Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY KUALA LUMPUR PRIORITY

AMEMBASSY MANILA

UNCLAS STATE 305383

E.O11652: NA

TAGS: BEXP, MY, RP

SUBJECT: TIMBER INDUSTRIES TRADE MISSION

REF: A) STATE 276543, B) KL6910

1. THE FOLLOWING NINE FIRMS HAVE AGREED PARTICIPATE SUBJECT MISSION TO DATE: 1) CLARK EQUIPMENT CO., CONSTRUCTION MACHINERY DIV., BUCHANAN, MICHIGAN; REPRESENTED BY PETER R. CONIBEAR, LOGGING SPECIALIST, CLARK INTERNATIONAL S.A., HONG KONG; WILL PROMOTE SALE OF RUBBER-TIRED LOG SKIDDERS AND LOG LOADERS THROUGH ESTABLISHED DEALER OUTLETS IN PHILIPPINES AND MALAYSIA. 2) HUSKY HYDRAULICS, INC., SUBSIDIARY OF STANDARD ALLINACE INDUSTRIES, INC., TWO HARBORS, MINNESOTA; REPRESENTED BY MICHAEL K. HARVEY, PRESIDENT; WANTS DISTRIBUTORS FOR HYDRAULIC KNUCKLE BOOM CRANES FOR LOGGING, MATERIALS HANDLING, MARINE, SCRAP HANDLING, ETC. 3) JACKSON LUMBER HARVESTER CO., INC., MONDOVI, WISCONSIN; REPRESENTED BY THOMAS F. MEIS, PRESIDENT AND GENERAL MANAGER; INTERESTED IN DIRECT SALES AND DISTRIBUTORS FOR SAWMILLS, POWER UNITS, EDGERS AND UNCLASSIFIED

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BULL EDGERS, BOTH PORTABLE AND STATIONARY OPERATIONS.

4) YORK-SHIPLEY, INC., YORK, PENNSYLVANIA, REPRESENTED BY  
C. ROBERT LIGHTNER, PRODUCT MANAGER; INTERESTED IN DIRECT

SALES OF SOLID WASTE CONVERTER FOR SAWMILLS, DRY KILN  
OPERATIONS, PLYWOOD AND VENEER PLANTS. 5) SANBORN  
MACHINE CO., INC., SOUTH WATERFORD, MAINE; REPRESENTED BY  
KENNETH S. FINCK, SALES MANAGER; INTERESTED IN DIRECT  
SALES AND AGENTS FOR AUTOMATED SAWMILL MACHINERY.  
6) FERREX INTERNATIONAL, INC. (EXPORT MANAGEMENT CO.),  
NEW YORK CITY; REPRESENTED BY ANDREW N. FERRETTI,  
PRESIDENT; INTERESTED DIRECT SALES FOR SAWMILL MACHINERY  
AND SKIDDER. 7) THE ELLISON CO., PORTLAND, OREGON;  
REPRESENTED BY FRANK MAZIL, ENGINEER; INTERESTED DIRECT  
SALES LASER LIGHT FOR SAWMILL AND PLYWOOD OPERATIONS,  
ALSO WANTS PROVIDE ENGINEERING SERVICES. 8) EFURD  
MACHINE AND WELDING CO., INC., BOSSIER CITY, LOUISIANA;  
REPRESENTED BY KEITH W. KIMMEL, PRESIDENT; DIRECT SALES  
OF WOOD PRESERVING MACHINERY. 9) LUMBER SYSTEMS, INC.,  
PORTLAND, OREGON; REPRESENTED BY DONALD B. TURNER,  
PRESIDENT; INTERESTED DIRECT SALES OF LUMBER DRY KILNS,  
LUMBER STACKER, SORTERS AND HANDLING EQUIPMENT.

2. SUNPAK MOVERS, INC., SEATTLE, WASHINGTON HAS REQUESTED PERMISSION TO JOIN MISSION AS 10TH MEMBER.  
COMPANY IS REGULATED FREIGHT FORWARDER WITH CAPABILITY OF  
MOVING PERSONNEL, EQUIPMENT OF ANY SIZE (INCLUDING ENTIRE  
FACTORIES) ANYWHERE IN THE WORLD. BOTH SUNPAK AND USDOC  
FEEL FIRM'S EXPERTISE IN TRANSPORTING ITEMS OF GREAT BULK  
AND WEIGHT WILL BE BENEFICIAL TO BOTH SUPPLIERS AND  
PURCHASERS ALL TYPES HEAVY MACHINERY, ESPECIALLY TIMBER  
EQUIPMENT.

3. MISSION MEMBERS HAVE BEEN NOTIFIED TO PURCHASE AIRLINE  
TICKETS IN ACCORDANCE WITH FOLLOWING INTINERARY, WHICH  
INCORPORATES SUGGESTIONS CONTAINED REFTEL B:

2/20 LV. SAN FRANCISCO 1315 PA 001

2/21 ARR. TOKYO 1725

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2/22 LV. TOKYO 0950 JL 767  
--- ARR. MANILA 1435

2/26 LV. MANILA 0805 PR 115  
--- ARR. DAVAO 0945

2/28 LV. DAVAO 1300 PR 116  
--- ARR. MANILA 1440

2/29 LV. MANILA 1515 MH 864  
--- ARR. KOTA KINABALU (KK)1655

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.V. KK 0800 MH 211  
ARR. SANDAKAN 0850

3/2 LV. SANDAKAN 0915 MH 2L6  
ARR. KK 1005  
--- LV. KK 1230 MH 502  
--- ARR. KUCHING 1425  
--- LV. KUCHING 1715 MH 261  
--- ARR. SIBU 1755

4. FERRETTI WILL BE ACCOMPANIED ON MISSION BY HIS  
SOUTHEAST ASIA REPRESENTATIVE. REQUEST POSTS INCREASE  
HOTEL RESERVATIONS TO ELEVEN SINGLES AND ONE SUIT E  
AND CONFIRM SOONEST. WHERE POSSIBLE, PLEASE INCLUDE TELEX  
NUMBERS AND ADDRESSES AS WELL AS NAMES OF MISSION HOTELS.

5. COMPANY BROCHURES AND INFORMATION SHEETS (DIB-471P)  
BEING MAILED UNDER SEPARATE COVER. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 DEC 1975  
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**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
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**Disposition Date:** 01 JAN 1960  
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**Errors:** N/A  
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**Previous Handling Restrictions:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TIMBER INDUSTRIES TRADE MISSION  
**TAGS:** BEXP, MY, RP  
**To:** KUALA LUMPUR MANILA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006